## Message Text

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PAGE 01 BRASIL 02423 292022Z ACTION ARA-10

P R 292000Z MAR 77 FM AMEMBASSY BRASILIA TO SECSTATE WASHDC PRIORITY 794 INFO AMCONSUL RIO DE JANEIRO AMCONSUL SAO PAULO

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E.O. 11652: N/A TAGS: EFIN, ETRD, BR

SUBJ: TRADE DEFICIT IN FEBRUARY

- 1. ACCORDING TO PRELIMINARY DATA ANNOUNCED BY FINANCE MINISTER SIMONSEN, THE TRADE DEFICIT IN FEBRUARY CAME TO DOLS 27 MILLION, BRINGING THE CUMULATIVE DEFICIT FOR THE FIRST TWO MONTHS TO DOLS 108 MILLION. THIS REPRESENTS A SIGNIFICANT IMPROVEMENT FROM A DEFICIT OF DOLS 730 MILLION DURING THE SAME PERIOD LAST YEAR.
- 2. TOTAL EXPORTS IN FEBRUARY TOTALLED DOLS 865.5
  MILLION, UP 38.6 PERCENT OVER FEBRUARY 1976. FOR
  THE FIRST TWO MONTHS, EXPORTS AMOUNTED TO DOLS 1,738.6,
  AN INCREASE OF 53.6 PERCENT OVER LAST YEAR. COFFEE
  RECEIPTS JUMPED FROM DOLS 158.4 MILLION DURING JAN/FEB 1976
  TO DOLS 555.6 MILLION DURING JAN/FEB 1977, A RISE OF 250
  PERCENT.
- 3. IMPORTS, IN NOMINAL TERMS, SHOWED VIRTUALLY LIMITED OFFICIAL USE

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PAGE 02 BRASIL 02423 292022Z

NO CHANGE BETWEEN JAN/FEB 1976 AND JAN/FEB 1977, GOING FROM DOLS 1,861 MILLION TO DOLS 1,829 MILLION.

BEGIN LOU COMMENT:

4. THE FAVORABLE BALANCE OF TRADE TREND REGISTERED SO FAR THIS YEAR HAS STIMULATED A GREAT DEAL OF OPTIMISM IN GOVERNMENT CIRCLES. ALTHOUGH THE OFFICIAL EXPORT TARGET OF DOLS 11.2-DOLS 11.5 BILLION HAS NOT BEEN CHANGED, PRIVATELY POLICY MAKERS ARE WORKING ON THE ASSUMPTION OF AT LEAST A BALANCED TRADE ACCOUNT IN 1977, IF NOT A SMALL SURPLUS. THIS EUPHORIA IS SLOWLY COMING TO THE FORE IN PUBLIC PRO-NOUNCEMENTS, SUCH AS THE ONE MADE BY FINMIN SIMONSEN THIS WEEK THAT HE IS STUDYING THE POSSIBILITY OF LIFTING THE 100 PERCENT PRIOR DEPOSIT ON SOME PRIMARY PRODUCTS (INPUTS) WHICH MUST BE IMPORTED AT ANY PRICE TO KEEP THE INDUSTRIAL SECTOR RUNNING. WHILE OFFICIAL RESERVES DATA ARE NOT YET AVAILABLE FOR EITHER JANUARY OR FEBRUARY, SIMONSEN HAS INDICATED THAT DURING THE FIRST TWO MONTHS OF THE YEAR DOLS 400 MILLION IN CAPITAL INFLOWS WERE RECEIVED IN THE FORM OF BORROWING BY THE PRIVATE SECTOR.

5. POLICY MAKERS HAVE GOOD REASON TO BE SATISFIED WITH THE TRADE RESULTS UP TO NOW, PARTICULARLY SINCE THE FIRST FEW MONTHS OF THE YEAR ARE SEASONALLY ADVERSE. THEY SHOULD NOT LOSE SIGHT OF THE FACT, HOWEVER, THAT THIS OUTCOME HAS BEEN MADE POSSIBLE PRIMARILY BY HIGH COFFEE AND SOYBEAN PRICES, AND THAT THIS DOES NOT NECESSARILY IMPLY A PERMANENT LIMITED OFFICIAL USE

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PAGE 03 BRASIL 02423 292022Z

IMPROVEMENT IN THE FUNDAMENTAL BALANCE OF PAYMENTS POSITION. END LOU CRIMMINS

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NNN

## Message Attributes

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